



LabRecruiters
RECRUITING. SIMPLIFIED.

Margaret McMinn

Consultant

Function & Specialization

Margaret specializes in executive search and interim management.

Professional Associations

Clinical Laboratory Management Association

American Association of Blood Banks
North Carolina Association of Blood Banks
(Past President)

Education, Licenses & Certifications

Bachelor of Science
University of North Carolina at Chapel Hill

Specialist in Blood Banking
North Carolina Memorial Hospital
School of Blood Bank Technology,
University of North Carolina at Chapel Hill

Background

Margaret is a former VP of Hospital Laboratory Operations overseeing the operation of 17 hospital labs including an accredited Comprehensive Community Cancer Center. Margaret has more than 30 years hospital laboratory experience, including 20 years combined as a bench tech and department manager with another 12 years as Vice President over lab operations.

In her role as VP of Lab Operations, Margaret took a hands on approach to lab management and was instrumental in helping her labs reduce costs and increase efficiency. Margaret is a published author and an expert in Patient Blood Management.

Professional & Industry Experience

As an independent consultant, Margaret's focus is helping hospitals assess both labor and non-labor spending in the clinical lab identifying opportunities to reduce costs and streamline processes.

Vice President, Hospital Operations, Solstas Labs, Greensboro NC

Responsible for 17 hospital lab operations in healthcare systems in North Carolina and Tennessee, including:

- Cone Health Cancer Center, 2000 - April 2011
- Forsyth Medical Center, 2000 – 2007
- Wellmont Health System, 7 hospitals, January 2005 – April 2011
- Moses Cone Health System, 3 hospitals, 2000 – April 2011
- High Point Regional Health System, 2000 – April 2011
- Presbyterian Healthcare, 4 hospitals, 2011
- Preparation of and compliance with budgets of over \$50M
- Personnel oversight of six site directors, 35 front line supervisors, and over 375 testing and support employees
- Managing test volumes ranging from 7,000 tests/month /hospital to 100,000 tests/month/hospital, totaling in excess of \$3.5M tests/year
- Oversight of standardization activities, instrument selection, employee interaction, quality assurance activities, and employee training and competency
- Served as an inspector for the College of American Pathologists for 25 years

Blood Bank / Blood Utilization Expertise

- 30 years experience supervising Blood Bank staff and managers,
- Served as an inspector for the American Association of Blood Banks for 20 years
- Designed the first standalone autologous blood donation program in NC



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Blood Bank / Blood Utilization Expertise (continued)

- Received the first variance from the FDA to perform an electronic compatibility test in NC
- Served as an advisor for an AABB DRG Committee
- Served as President of the North Carolina Association of Blood Bankers and three years as Board Member
- Between '89 and '10, led the installation of transfusion service information systems four different times including a system used in a consolidated hospital laboratory environment
- Led the standardization of Blood Bank procedures in four health systems (eleven hospitals)

Publications & Presentations

"Tailoring the CQI/TQM Concept To Meet Your Customer's Needs"
Advance for Medical Laboratory Professional

"Re-engineering Phlebotomy Services Improves Care Hospital Wide"
Advance for Medical Laboratory Professional

"A Taste for Our Quality"
Clinical Laboratory Management Review

"Helping Staff EXCEL: Career Growth Without a Ladder"
Medical Laboratory Observer

Presented papers to CMLA centering around customer conscious laboratory service, decentralized phlebotomy, and self-directed laboratory teams.