



Shandi Starks

Senior Director &
General Manager

Function & Specialization

Shandi is the general manager of the firm.

Education, Licenses & Certifications

Bachelor of Accounting
NC A&T State University

CPA Certification (inactive)



LabRecruiters
RECRUITING. SIMPLIFIED.

Background

Shandi Starks is an experienced professional with over 20 years of experience emphasizing leadership, customer service, business development and people development. Shandi spent over 10 years as an Executive Recruiter with the world's largest human capital services firm in one of their finance & accounting divisions.

Professional & Industry Experience

Past Responsibilities

- Sourced, evaluated and placed professionals on a direct hire basis. Responsible for identifying business opportunities, building and maintaining strong relationships.
- This role required a strong understanding of the client's business operations.
- Also responsible for fully understanding client's practices and environment in order to evaluate a candidate's background.
- Managed full life cycle recruiting processes including sourcing, interviewing, assessing and coaching professionals through all stages of the hiring process.
- Conducted client visits with hiring managers and talent acquisition professionals to develop an understanding of job responsibilities, ideal candidate profile, workplace environment and business culture.

Past Positions

- *Executive Recruiter*, Parker + Lynch / Ajilon Professional Staffing
- *Executive Recruiter*, Ajilon Finance
- *Operations Accounting*, Sara Lee Hosiery
- *Internal Auditor*, GTE Corporation (now Verizon Wireless)
- *Sr. Auditor*, KPMG

Achievements

- Consistently recognized as a top sales performer (top 10) in the region.
- Received several awards and recognition for results.
- Successfully developed effective and efficient strategies to build extensive pipeline of qualified candidates in advance of specific recruiting needs.
- Developed strong, long-standing relationships with both clients and candidates.
- Built an extensive network of accounting and finance professionals for networking purposes.
- Successfully worked in a competitive team environment.